



ATW TECHNOLOGY INC.

Institutional investor conference



Agenda

- 1 Company Profile
- 2 Outlook of Business
- 3 Financial Statements

A Glance at ATW Tech.

1986

FOUNDED

2004

IPO

660M\$
(NTD)

CAPITAL

221M\$
(NTD)

REVENUE (Jan 1~Nov 30 2024)

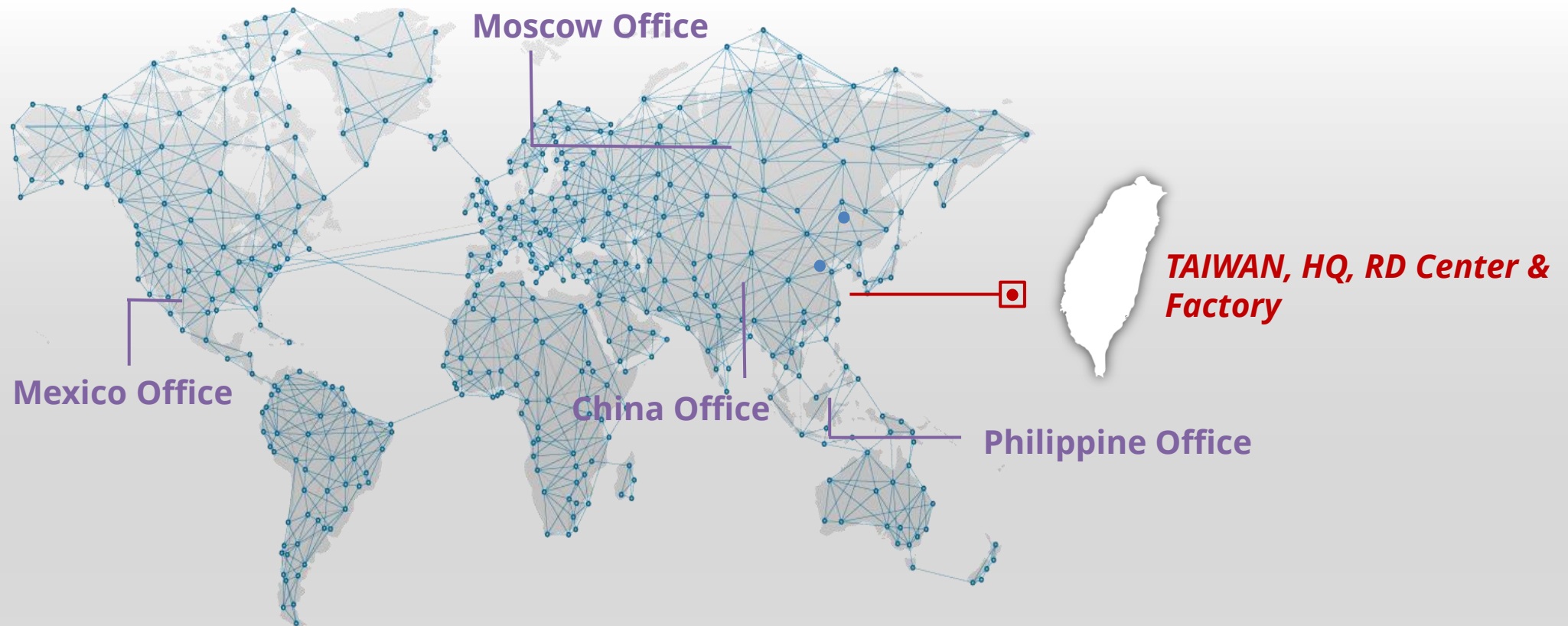
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Nov.2024

EMPLOYEE

5

BRANCH

Global Sites



4 Oversea sales offices
Covering **3** Regions

2 R&D centers
50+ Engineers

What We Do

VDSL / GPON
Wi-Fi 5 AC1200/AC2100
Wi-Fi 6 AX1800/AX3000

STB



LTE
LTE
Router



Wi-Fi6

Wi-Fi5

Wi-Fi6e



CONNECTIVITY

MESH Router
AX1500/AX1800/AX3000
Wi-Fi Router AX1800/AX3000
USB Adapter Wi-Fi 6/Wi-Fi6 e

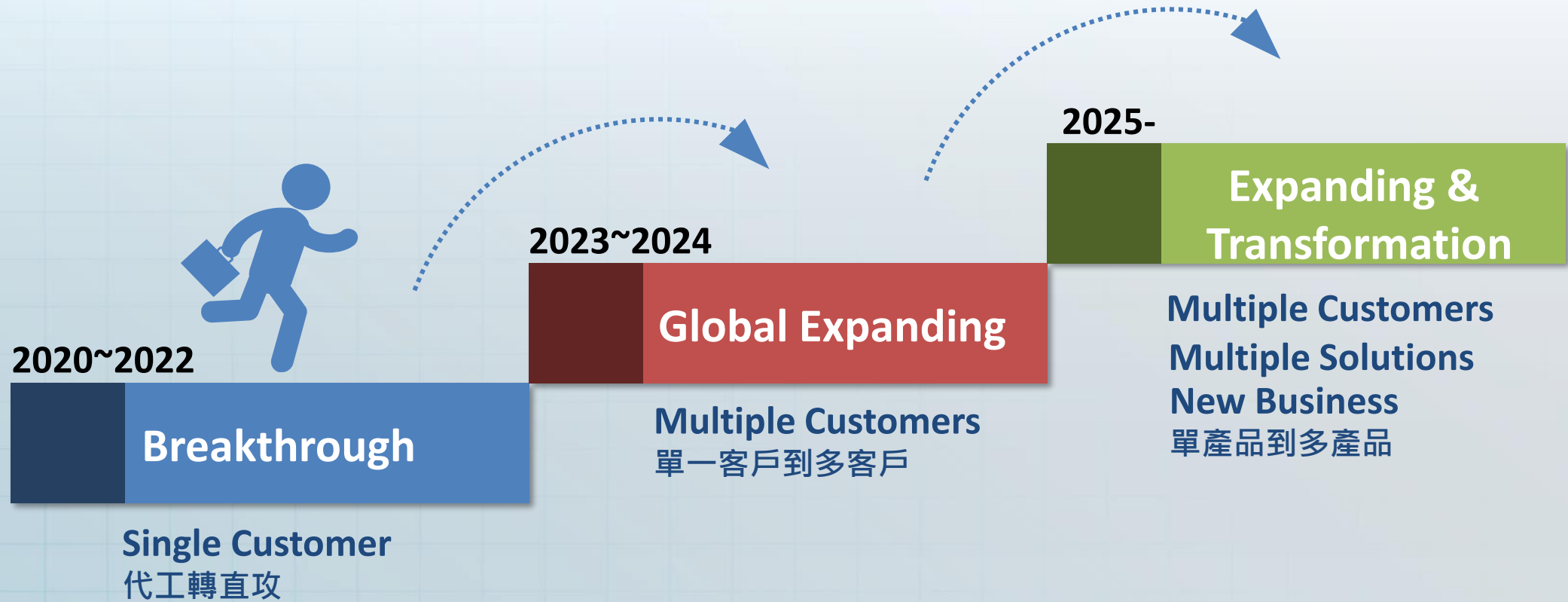
IT
Infrastructure



AIoT

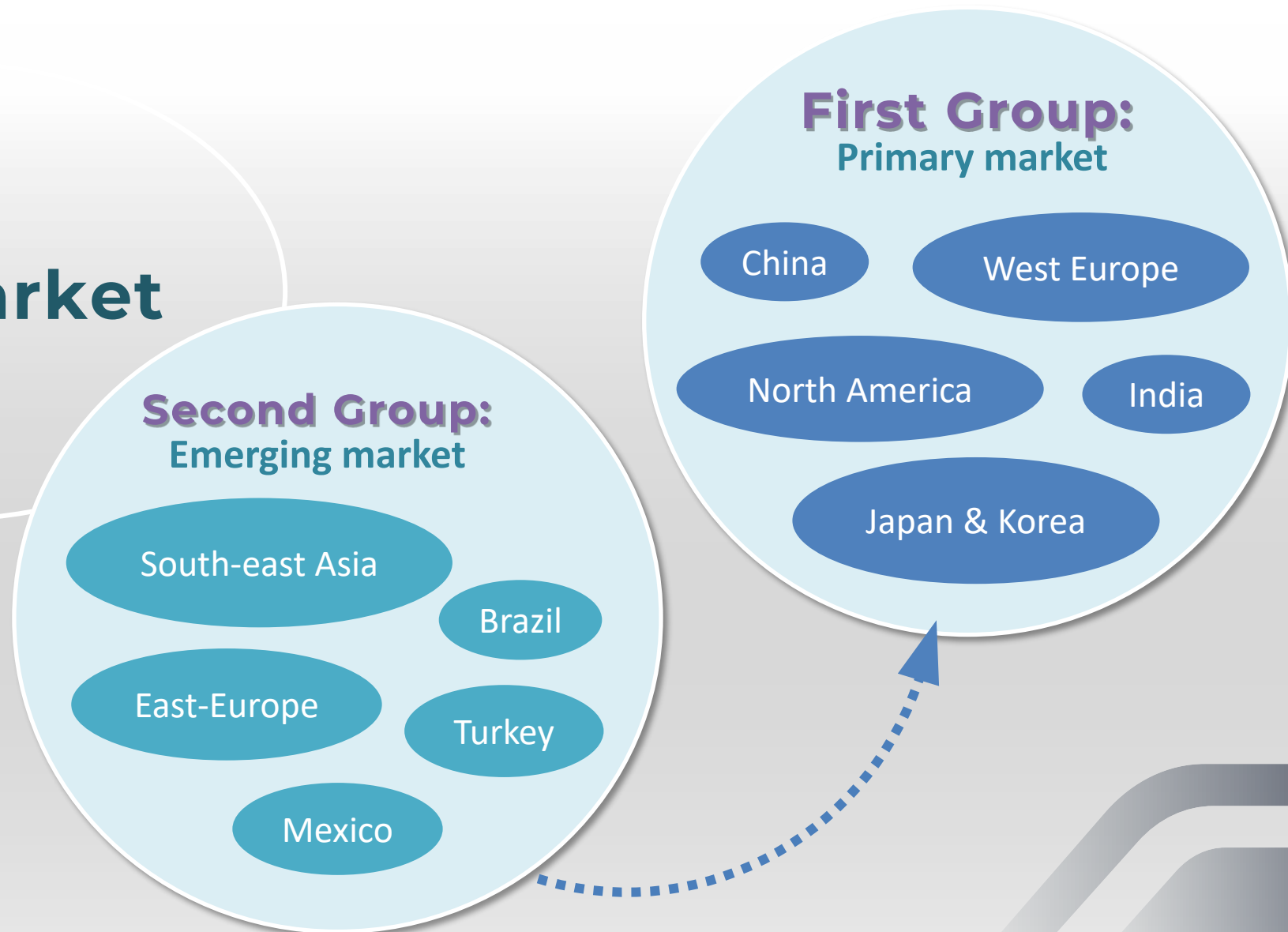


Business Development Milestone



Outlook of Business after 2025

New Market



Advantage of ATW

Understand customer needs/Provide solutions/Build good customer relationships

- Go-direct to work with telecommunications operators
- Flexible customization services
- Provide Turnkey local production services

Rich R&D experience

- 25+ years in Network field/10+ years in IOT field.
- Hardware and Software design capability.
- Telecom Laboratory Accreditation Capabilities.
- On time software maintenance service.

Pragmatic and flexible management

- Light asset strategy, outsourcing management
- Cost control

2024 Q1~Q3 Income Statement



In NTD thousands	2024Q1~Q3		2023Q1~Q3		YoY Change
Net Sales	156,556	100%	221,307	100%	-29.26%
Cost of Goods Sold	(105,049)	(67)%	(183,689)	(83)%	-42.81%
Gross Profit	51,507	33%	37,618	17%	36.92%
Operating Expenses	(84,873)	(54)%	(79,506)	(36)%	6.75%
Operating Loss	(33,366)	(21)%	(41,888)	(19)%	-20.34%
Non-operating Income & Expenses	47,254	30%	46,959	21%	0.63%
Income Before Tax	13,888	9%	5,071	2%	173.87%
Income Tax	-	-	(28)	-	-
Net Income	13,888	9%	5,043	2%	175.39%
EPS After Tax(NTD\$1)	0.21		0.08		

Balance Sheet



In NTD thousands	2024.9.30		2023.12.31	
Cash and cash equivalents	455,669	28%	900,416	53%
Financial assets at FVTPL - current	58,549	4%	2,552	-
Accounts receivable, net	142,286	9%	57,588	3%
Inventory, net	14,403	1%	3,415	-
Financial assets at FVTOCI - non-current	338,478	21%	231,480	15%
Property, plant and equipment	81,665	5%	84,572	5%
Investment property - net	361,144	23%	378,654	22%
Intangible assets	20,346	1%	1,150	-
Total assets	1,601,330	100%	1,686,868	100%
short-term borrowings	30,000	2%	-	-
Long-term borrowings	21,000	1%	26,250	2%
Total liabilities	179,038	11%	66,031	4%
Total equity	1,422,292	89%	1,620,837	96%

Thank You